

Disadvantaged Business Enterprises



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Tuesday/Thursday Breakfast Social Discussion

JUNE 18, 2013

Highlights – The SJB Group DBE Supportive Services staff (Mr. Kenyatta Sparks and Ms. Grace Chatman) hosted another breakfast meet and greet session on Tuesday, June 18, 2013, at the SJB Group office with Mr. Derrick Varnado, owner of Iron Triangle Development. Iron Triangle Development has been in business for eight years. In 2011 the company applied for and was certified as a Disadvantaged Business Enterprise (DBE) by the New Orleans Levy Board.

The purpose of the meeting was to discuss the services and assistance available to Mr. Varnado under the DBE Supportive Services Program and to address the company's business needs and concerns. There were discussions about LADOTD's bidding process, business marketing, bonding, and estimating. Mr. Varnado also received hands-on instructions on maneuvering LADOTD's website from Mr. Sparks, a copy of our Directory of Contractor's Booklet which contains contact information on firms that have done business with LADOTD that a DBE may be interested in contacting about potential work, the DBE Welcome Packet, and the contact information and certification application for the LADOTD's Small Business Element (SBE) Program.

We thank Mr. Varnado for taking time out of his busy schedule to attend the meeting and we look forward to working with him to provide him with the training, assistance, and services he has requested of our office to continue to grow and sustain his business. He is seeking opportunities to perform on highway construction projects.

As a reminder, our Breakfast Social Discussion meetings are held on Tuesdays and Thursdays, 7:30 AM to 8:30 AM (negotiable), at our office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana. If you are interested in attending, please call Mr. Sparks at (225) 769-3400. We strongly encourage you to take advantage of our service, which is offered at no cost to you.



DISTRACTED DRIVING

OSHA's Distracted Driving Initiative

The Occupational Safety and Health Administration's (OSHA) top priority is keeping workers safe. While we experience fewer fatalities in the workplace today, the leading cause of worker fatalities year after year are motor vehicle crashes; distracted driving dramatically increases the risk of such crashes. The Department of Labor through OSHA is partnering with the [Department of Transportation](#) to combat distracted driving.

OSHA will first focus on texting while driving. Employers should prohibit any work policy or practice that requires or encourages workers to text while driving. Texting while driving greatly increases the risk of being injured or killed in a motor vehicle crash. Prohibiting texting while driving is the subject of the [Executive Order](#) [57 KB PDF, 3 pages] signed by President Obama last year for Federal employees, and the subject of rulemaking by the Department of Transportation. We call upon all employers to prohibit any work policy or practice that requires or encourages workers to text while driving. The Occupational Safety and Health Act of 1970 (OSH Act) is clear—employers must provide a workplace free of serious recognized hazards. It is well recognized that texting while driving dramatically increases the risk of a motor vehicle injury or fatality. It is imperative that employers eliminate financial or other incentives that encourage workers to text while driving. Employers who require their employees to text while driving—or who organize work so that doing so is a practical necessity even if not a formal requirement - violate the OSH Act.

We call upon all employers to follow the lead of President Obama, the Department of Transportation and 30 [state laws](#) that prohibit drivers from texting—to prohibit their employees from texting while driving for work. OSHA is launching a multi pronged initiative that will include the following:

- ✦ An education campaign to employers, launched during Drive Safely Work Week, calling on employers to prevent occupationally related distracted driving—with a special focus on prohibiting texting while driving;
- ✦ A website which carries a video message and an open letter to employers from Assistant Secretary Michaels....We will showcase model employer policies and team up with employer and labor associations to communicate our message;
- ✦ We will forge alliances with the National Safety Council and other key organizations to help us reach out to employers, especially small employers, to combat distracted driving and prohibit texting while driving;
- ✦ We will place a special emphasis on reaching young workers—working with other Labor Department agencies, as well as our alliance partners and stakeholders; and

When OSHA receives a credible complaint that an employer requires texting while driving or who organizes work so that texting is a practical necessity, we will investigate and where necessary issue citations and penalties to end this practice.

By prohibiting texting while driving, we are working to ensure that workers are safe on the road and that they return home safely at the end of their shift.

This article was taken from the OSHA website. For more information about this and other safety articles, please visit: www.osha.gov.

UPCOMING WORKSHOPS....

Beginning QuickBooks [Register](#)

Wednesday, June 26, 2013 10:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in small business bookkeeping. QuickBooks makes it all easier. Learn the basic uses and features of QuickBooks: creating invoices, writing checks, managing customers and more.

Speaker: Waree Waits, MBA, PhD - Waits and Company, LLC

Location: [Louisiana Technology Park, Baton Rouge](#)

Understanding Credit [Register](#)

Thursday, June 27, 2013 5:30 PM to 7:00 PM

This workshop is highly recommended for all individuals interested in understanding and maintaining good credit. Topics: What is Credit?, How to Read a Credit Report, How to Maintain Good Credit and What Lenders look for when applying for Personal and Business Loans?

Location: [Scotlandville Branch Library](#)

Business Plan

Business Plan Writing [Register](#)

Thursday, June 27, 2013 9:30 AM to 11:30 AM

This workshop is highly recommended for all individuals interested in obtaining funding and determining what documents to take to the bank. Understanding the loan process will improve your chances of meeting lender expectations, therefore increasing your chances of obtaining a loan. Topics of discussion will include: -Key Questions the Bank Wants Answered -Documents Most Lenders Require -Writing a Business Plan -Developing Financial Projections

Speaker: Sarah Burch, Business Consultant

Location: [Terrebonne Parish Library NORTH BRANCH, Large Meeting Room, Gray/Houma](#)

Business Plan Writing [Register](#)

Thursday, July 18, 2013 9:30 AM to 11:30 AM

This workshop is highly recommended for all individuals interested in obtaining funding and determining what documents to take to the bank. Understanding the loan process will improve your chances of meeting lender expectations, therefore increasing your chances of obtaining a loan. Topics of discussion will include: -Key Questions the Bank Wants Answered -Documents Most Lenders Require -Writing a Business Plan -Developing Financial Projections

Speaker: Sarah Burch, Business Consultant

Location: [Terrebonne Parish Library NORTH BRANCH, Large Meeting Room, Gray/Houma](#)

Financing and Capital

Credit: Your Financial Lifeline [Register](#)

Tuesday, June 25, 2013 5:30 PM to 7:30 PM

For anyone needing or wanting to borrow money, or who has been turned down for a loan, whether for personal or business purposes, YOU CAN'T AFFORD TO MISS THIS FREE EVENT! All your questions will be answered: What is a credit score? What does a credit score tell a lender about you? How does a credit score evolve? How important is having credit? How can you fix bad credit? What can impact a score to bring it higher or lower?

Speaker: Mr. Darin Ellet, Business Consultant for the Louisiana Small Business Development Center at Northwestern State University

Location: [LSBDC at Northwestern State University, Central LA Technical Community College, Room 402, Winnfield](#)

UPCOMING WORKSHOPS....

[What to Take to the Bank](#) [Register](#)

Friday, June 28, 2013 9:30 AM to 11:30 AM

This workshop is highly recommended for all individuals interested in obtaining funding and determining what documents to take to the bank. Understanding the loan process will improve your chances of meeting lender expectations, therefore increasing your chances of obtaining a loan. Topics of discussion will include: -Key Questions the Bank Wants Answered -Documents Most Lenders Require -Writing a Business Plan -Developing Financial Projections

Speaker: Sarah Burch, Business Consultant

Location: [Terrebonne Parish Library NORTH BRANCH, Small Meeting Room, Gray, LA](#)

[5 Steps to Secure Financing for Veterans](#) [Register](#)

Wednesday, July 10, 2013 9:30 AM to 12:30 PM

Learn what to do before approaching a lender. This seminar will help identify and assess business' financial needs, identify sources of capital, and prepare the essential documents for a lender or investor. Knowing what the lender is looking for and the questions the lender wants answered may improve the chances of obtaining the financing that the business needs. Participants will receive helpful forms to use in preparing a financial package • Key Questions Lenders Want Answered • Worksheets to Determine Start-up Costs, Personal Financials, and Budgets

Speaker: Michael Pennison, Business Consultant

Location: [Fisheries Assistance Center, Belle Chase](#)

[What to Take to the Bank](#) [Register](#)

Friday, July 19, 2013 9:30 AM to 11:30 AM

This workshop is highly recommended for all individuals interested in obtaining funding and determining what documents to take to the bank. Understanding the loan process will improve your chances of meeting lender expectations, therefore increasing your chances of obtaining a loan. Topics of discussion will include: -Key Questions the Bank Wants Answered -Documents Most Lenders Require -Writing a Business Plan -Developing Financial Projections

Speaker: Sarah Burch, Business Consultant

Location: [Terrebonne Parish Library NORTH BRANCH, Large Meeting Room, Gray/Houma](#)

Government Contracting

[1319:Sub-Contracting Military Housing](#) [Register](#)

Wednesday, July 17, 2013 9:00 AM to 11:00 AM

Location: [LSBDC at McNeese State University, LSU-Ag Center, Jennings](#)

Disaster Mitigation

[When Disaster Strikes: Emergency Preparedness for Business - Walker](#) [Register](#)

Thursday, July 11, 2013 8:30 AM to 12:00 PM

A small business' survival can mean more than weathering the economy's ups and downs, or attracting consumer interest. Sometimes it means recovering from disaster. That disaster can come in the form of a fire that rips through your office, or the building housing it, a flood that soaks the business district in which your company is located, or a tornado or hurricane that batters your city. Such calamities can leave your business miraculously unscathed, moderately damaged but still functional, or reduced to ashes and debris. While such disasters are, thankfully, infrequent, planning for their possibility is something that every small business owner should do - before the unexpected happens.

Speaker: Livingston OEP, LSBDC Southeastern, Red Cross, etc.

Location: [LSBDC at Southeastern Louisiana University, Livingston Parish Literacy and Technology Center, Walker](#)

UPCOMING WORKSHOPS....

Legal Issues

[Legal Contracts to Protect Your Growing Business - Hammond](#) [Register](#)

Thursday, June 27, 2013 9:00 AM to 12:00 PM

As your business transitions from a small business into a larger business, it will experience increased sales, additional hiring, more processes, and other issues that can complicate daily operations - you want to make sure you are adequately protected. The legal aspects covered in this course will highlight the following contract issues that you need to be aware of: -Indemnity clauses - Contract modification -Substantial performance -Conditions precedent -Third party beneficiary -Limits of liability and unconscionable contracts -Good faith and fair dealing -Confidential information -What to do when the other party does not perform

Speaker: Seale & Ross, PLC

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

Managing a Business

[U.S. Small Business Administration Events](#)

Monday, October 01, 2012, 100 sessions ending Tuesday, December 31

The U.S. Small Business Administration (SBA) has some excellent online course offerings. Click on the U.S. Small Business Administration link above to learn more.

Location: [SBA Online Training Courses](#)

[If I'm Making All This Money....Why am I Broke? 4](#) [Register](#)

Wednesday, July 10, 2013 9:00 AM to 11:00 AM

Come learn how to better track where your money is going in your business. This class will cover understanding your business financial statements, profit & loss, bidding for profit and not just revenue and more!

Speaker: Kim Carter Evans, MBA, Seedco Financial

Location: [Terrebonne Parish Library NORTH BRANCH, Large Meeting Room, Gray/Houma](#)

Marketing and Sales

[Marketing 101](#)

Wednesday, June 26, 2013 9:00 AM to 11:00 AM

This workshop is recommended for all veterans, or anyone registered with ACAP, who are planning to start or have recently started a small business. This seminar will teach you key marketing points for your product, reveal the secrets to attracting customers, and enable you to determine the layout of your marketing plan. Learn how to attract and retain customers!

Speaker: Darin Ellet, Business Consultant for NSU's Small Business Development Center

Location: [Fort Polk, Army Alumni and Career Program, Leesville](#)

[The Digital Roadmap: A Guide to Online Success](#)

Wednesday, June 26, 2013 2:00 PM to 4:00 PM

Join us for an exciting dive into the world of digital marketing! Learn tips from industry experts on how you can start making changes today by driving real customers to your website and business. Presented by The Times Media Network. Attendees will take away: • The latest insight of effective digital and social media advertising • Powerful and productive social presence tactics through sites like Facebook and Twitter • How to capture leads, convert visitors, and turn fans and followers into customers • Optimization strategies for your website using search engines like Google and Yahoo! • Tips on increasing web traffic and drive conversions through pay-per-click marketing • Plus, register by June 21 & get a FREE digital audit! Register at: <http://lsu-shreveport.eventbrite.com>

Speaker: Clink Mackay, multimedia marketing consultant, with Gannett Local

Location: [LSBDC at LSU Shreveport: Main Office, LSUS Business/Education Bldg. 103, *Shreveport](#)

UPCOMING WORKSHOPS....

[Effective Techniques for Using Facebook in Business - Hammond](#) [Register](#)

Tuesday, July 16, 2013 9:00 AM to 12:00 PM

Join us at this special event, Constant Contact and Social Media Marketing Made Simple. The buzzword in marketing is social media and the 800lb gorilla in social media is without a doubt Facebook. It is commonplace today for most businesses to have a Facebook page but once you create the page, what do you do with it? Join us as we look at some advanced techniques for using Facebook as a marketing tool. We will learn about landing pages, page design, deals, analytics, best practices, contests and more.

Speaker: Brian Walker - 5 Stones Media

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

Start-up Assistance

[Starting and Financing a Small Business - Hammond](#) [Register](#)

Wednesday, June 26, 2013 9:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Louisiana SBDC at Southeastern Louisiana University

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

[Starting and Financing a Small Business](#) [Register](#)

Wednesday, June 26, 2013 9:30 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Mr. Lee McCallister, Business Consultant for Louisiana Small Business Development Center

Location: [LSBDC at Northwestern State University, Avoyelles Parish Library, Marksville](#)

[Starting and Financing a Small Business](#) [Register](#)

Thursday, June 27, 2013 6:00 PM to 8:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: [LSBDC at ULM Training Event, Bastrop Visitors Center, *Bastrop](#)

UPCOMING WORKSHOPS....

[How to Open a Child Care Center](#) [Register](#)

Tuesday, July 09, 2013 6:00 PM to 9:00 PM

This workshop is designed to provide information and resources for those interested in starting and/or expanding a child care center. A panel of experts will discuss and explain existing programs, business planning, laws and regulations, zoning, and numerous other helpful topics as they pertain, specifically, to the operations of day care centers.

Speaker: Representatives from numerous agencies such as Dept. of Social Services, Fire Marshall's office, and the LA Small Business Development Center

Location: [The Learning Center of Rapides Parish, England Airpark, Alexandria, LA.](#)

[Starting and Financing a Small Business](#) [Register](#)

Tuesday, July 16, 2013 5:00 PM to 8:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Steve Baham, LSBDC Southeastern

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

[Starting and Financing a Small Business](#)

Wednesday, July 17, 2013 9:00 AM to 11:00 AM

This workshop is highly recommended for all veterans, or anyone registered with ACAP, who are interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to know more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Mr. Jim Kilcoyne, Business Consultant and Center Director for NSU's Louisiana Small Business Development Center

Location: [Fort Polk, Army Alumni and Career Program, Leesville](#)



FEATURED DBE FIRM

Bel-Cage Construction LLC has been preparing itself for an opportunity in growing over the past four years. With experience in the construction business for over 20 years, having a start in residential and commercial construction prior to Hurricane Katrina, it has built a base for multi-family and larger commercial and residential projects.

By establishing state license in many disciplines and bringing on board the multitude of mechanics in all MEP disciplines, Bel-Cage Construction LLC has developed into a diversified Construction Company.

One of the strong suits is that Bel-Cage Construction can elect to go out and subcontract or perform work in-house if it is a good fit. This has made Bel-Cage Construction, by its diversification, more available in changing the construction market.

Bel-Cage is currently working with the Office of Community Development Hazard Mitigation Grant Program to elevate homes due to hurricanes Katrina, Rita, and Gustav.

Project Experience:

Commercial Structures, Multi-Family, Concrete Pavement, Maintenance & Repairs
Residential Rehabilitation & Restoration
Design/Build
Leveling, Shoring & Elevation-Hazard Mitigation Grant Program
Hands on Experience in all Trades
Specializes in Insurance Repair Work & Renovation Restoration Services
Experienced in New & Production Fast Track Construction

Bel-Cage Construction LLC

12415 Wardline Rd.

Hammond, LA 70401

Phone (504) 355-6416

Fax (985) 231-4153

Email: belcageconstruction@belcage.com

LA DOTD DBE PROGRAM CONTACT INFORMATION



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Website: www.SJBGroup.com



Louisiana Department of Transportation

Letting of 07/10/2013 LA DOTD Headquarters

Project: H.000327.6 US 61 @ Belle Terre Boulevard
(DBE GOAL FED 10%)

grading, cold planing asphaltic concrete, class ii base course, superpave asphaltic concrete overlay and related work.

Parish(es): St. John

Route(s): US 61

Federal: H000327

Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.000397.6 UNION PACIFIC RAILROAD
OVERPASS NEAR BENTON
(DBE GOAL FED 10%)

clearing and grubbing, grading, drainage structures, class ii base course, lime treatment, superpave asphaltic concrete pavement, portland cement concrete pavement, precast prestressed concrete girder spans bridge, and related work.

Parish(es): Bossier

Route(s): LA 3

Federal: H000397

Estimated Cost Range: \$10,000,000 to \$15,000,000

Project: H.001685.6 LA 803-1: Improvements

removal of railroad grade crossing and pcc pavement, class ii base course, lime treatment, portland cement concrete and related work.

Parish(es): Webster

Route(s): LA 803-1

Federal: H001685

Estimated Cost Range: \$100,000 to \$250,000

Project: H.003002.6 LA DOTD LIGHTING REHABILITATION
(DBE GOAL FED 4%)

lighting and related work

Parish(es): Lafayette

Federal: H003002

Estimated Cost Range: \$500,000 to \$1,000,000

Project: H.005889.6 US 90 BUS: CCCD - SIGN INSTALLATIONS

replace signs and overhead structure

Parish(es): Orleans

Route(s): US 90

Federal: H005889

Estimated Cost Range: \$100,000 to \$250,000

Project: H.006478.6 Traffic Signal Equipment Upgrades
(SBE GOAL FED 2%)

06/19/2013 - Added to the letting of July 10, 2013.

traffic signal improvements

Parish(es): Calcasieu

Federal: SAFETY TRANSFER PROJECT

Estimated Cost Range: \$250,000 to \$500,000

Project: H.009468.6 US 190 KROTZ SPRINGS
ATCHAFALAYA BRIDGES CLEANING & PAINTING
painting of superstructure and substructure members and related work.

Parish(es): St. Landry

Route(s): US 190

Federal: H009468

Estimated Cost Range: \$10,000,000 to \$15,000,000

Project: H.009469.6 OLD ABBEVILLE BR WIRE ROPE
REPLACEMENT

(SBE GOAL FED 5%)

replacement of wire ropes on vertical lift span bridge

Parish(es): Vermilion

Route(s): LA 14

Federal: H009469

Estimated Cost Range: \$250,000 to \$500,000

Project: H.009480.6 I-20 Ouachita River Bridge
(DBE GOAL FED 3%)

bridge repairs, and related work

Parish(es): Ouachita

Route(s): I-20

Federal: H009480

Estimated Cost Range: \$20,000,000 to \$30,000,000

Project: H.009514.6 LA 518 & LA 532 Overlays
(DBE GOAL FED 4%)

superpave asphaltic concrete pavement, cold planing asphaltic concrete, pavement patching, guard rail, and related work.

Parish(es): Webster, Claiborne

Route(s): La 518, LA 532

Federal: H009514

Estimated Cost Range: \$2,500,000 to \$5,000,000



Louisiana Department of Transportation

Project: H.009540.6-R1 LA 1218: US 171 - LA 191
superpave asphaltic concrete pavement, cold planing,
drainage structures, and related work.

Associated Projects: H.009540.6

Parish(es): Sabine

Route(s): LA 1218

Estimated Cost Range: \$500,000 to \$1,000,000

Project: H.009656.6 I-310 SERVICE RD: LA 50 - DEAD
END

cold planing asphaltic concrete pavement, pavement
patching, superpave asphaltic concrete overlay, and re-
lated work.

Parish(es): St. Charles

Route(s): I-310 SERVICE ROAD

Federal: H009656

Estimated Cost Range: \$100,000 to \$250,000

Project: H.009890.6-R1 LA 565: LA 129 - LA 15
(DBE GOAL FED 3%)

**06/19/2013 - Added to the letting of July 10,
2013.**

pavement patching, microsurfacing and related work.

Associated Projects: H.009890.6

Parish(es): Concordia

Route(s): LA 565

Federal: H009890

Estimated Cost Range: \$500,000 to \$1,000,000

Project: H.009933.6 MACARTHUR INTERCHANGE
COMPLETION - PHASE 1B
(DBE GOAL FED 10%)

**CONFERENCE NOTICE TO CONTRACTORS PRE-BID
CONFERENCE (MANDATORY ATTENDANCE) A man-
datory project pre-bid conference for this project
for all prospective bidders will be held at the LA
DOTD District 02 Traffic Center, 10 Veterans Me-
morial Blvd, New Orleans, LA 70124 on Wednes-
day, June 12, 2013 beginning 10:00 AM and a site
visit beginning 1:30 PM. All prospective bidders
are required to attend.**

clearing & grubbing, drainage structures, cold planing
asph. conc., pvmnt patching, class ii base course, super-
pave asph. conc. pvmnt, conc. slab span bridge, precast
prestressed conc. girder span bridge, landscaping,
bridge repair, traffic sig. & rel. wk.

Parish(es): Jefferson

Route(s): US 90 B / I-910

Federal: H009933

Estimated Cost Range: \$30,000,000 to \$50,000,000

Project: H.010173.6 LA 439: H. MIZELL RD. - LA 60
(DBE GOAL FED 7%)

**06/19/2013 - Added to the letting of July 10,
2013.**

guardrail, in-place cement stabilized base course, super-
pave asphaltic concrete pavement, cold planing, and oth-
er related work.

Parish(es): Washington

Route(s): LA 439

Federal: H010173

Estimated Cost Range: \$2,500,000 to \$5,000,000

Project: H.010303.6 LA 847: US 165-LA 133
earthwork, cold planing, drainage structures, lime treat-
ment, in-place cement treated base course, superpave
asphaltic concrete pavement, and other related work.

Parish(es): Caldwell

Route(s): LA 847

Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.010336.6 LA 811: LA 4 TO LA 542 JACKSON
PARISH

clearing and grubbing, superpave asphaltic concrete
pavement, cold planing, pavement patching, and related
work.

Parish(es): Jackson

Route(s): LA 811

Estimated Cost Range: \$1,000,000 to \$2,500,000

Project: H.010643.6 US 190 Paved Shoulders/Guard
Rail Aprons
(SBE GOAL FED 5%)

grading, cold planing asphaltic concrete, superpave as-
phaltic concrete, and related work

Parish(es): St. Tammany

Route(s): US 190

Federal: H010643

Estimated Cost Range: \$250,000 to \$500,000

Project: H.010675.6 Dist. 04: I-20 Cable Barrier Medi-
an

(DBE GOAL FED 7%)

cable barrier system, concrete strip, and related work

Parish(es): Bossier, Webster

Route(s): I-20

Federal: H010675

Estimated Cost Range: \$2,500,000 to \$5,000,000



Louisiana Department of Transportation

RFP Advertisements for Professional Services Contracts for LA DOTD

Date	Project No.	Project Name	Parish(es)	Closing Date
6/14/2013	30001420	Best Practices For Achieving And Measuring Pavement Smoothness	Statewide	7/19/2013
6/14/2013	30001421	Real Time Driver Information For Congestion Management	Statewide	7/19/2013
6/14/2013	30001422	Transportation Funding Sources And Alternatives In The Southeastern States Now And In The Future	Statewide	7/19/2013
6/14/2013	30001423	Mitigation Strategies For Reflective Cracking In Pavements	Statewide	7/19/2013
6/14/2013	30001424	Calibration Of Region-Specific Gates Equation For Lrfd	Statewide	7/19/2013
6/14/2013	3001425	Testing Protocol For Predicting Driven Pile Behavior Within Pre-Bored Soil	Statewide	7/19/2013
6/11/2013	4400003766	Retainer Contract For Right Of Way Mineral Specialist Services	Statewide	6/26/2013
6/7/2013	4400003963	Retainer Contract For Corrective Action Plan Development And Implementation At LADOTDs Underground Storage Tank	Statewide	6/26/2013
6/7/2013	H.008226	Cheniere Spillway & Bridge Replacement	Ouachita	6/24/2013
6/7/2013	H.008226	Cheniere Spillway & Bridge Replacement	Ouachita	6/24/2013
6/7/2013	H.010561	Off-System Highway Bridge Program	Bienville	6/24/2013
6/7/2013	H.010599	Off-System Highway Bridge Program	Vernon	6/24/2013
5/31/2013	4400003766	Retainer Contract For Right Of Way Mineral Specialist Services	Statewide	6/26/2013

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In no event will we be liable for any loss or damage including without limitation, indirect or consequential loss or damage, or any loss or damage whatsoever arising from loss of data or profits arising out of, or in connection with, the use of this newsletter.



5745 Essen Lane, Suite 200

Baton Rouge, LA 70810

What can SJB Group do for You?

SJB Group, LLC can provide **free assistance** to certified LADOT DBE firms in the following areas:

SJB Group can assist you by: preparing company business cards, profile sheets, and providing information on recommended target areas for your marketing efforts.

By acting as a liaison between the DBE Contractor and Prime Contractor for project information, and in problems occurring on the jobsite.

By informing of upcoming LADOT lettings, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.

By providing assistance and guidance on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.

By helping with office computer operations to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.

By assisting in financial areas such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages. (225) 769-3400.